



VICE PRESIDENT – MEMBER POWER SUPPLY SERVICES COOPERATIVE ENERGY INCORPORATED (CEI) (Formerly CEI-ECG) MARIETTA, GEORGIA

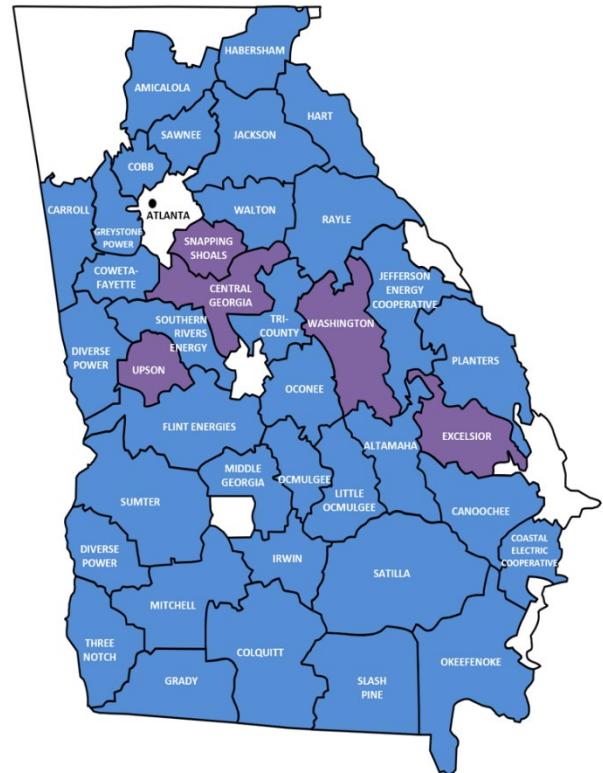
PROFILE

The Vice President – Member Power Supply Services (Vice President) is a direct report to the President & Chief Executive Officer who reports to the CEI Board of Directors. CEI employs sixteen total personnel. CEI's Board is comprised of five lead executives from its member-owner distribution cooperatives. The Vice President directs four personnel, including the functions of member services and contract administration, middle office, and planning analysis. A peer Vice President of Commercial Operations directs the functions of operations, wholesale market functions, and scheduling.

CONDITIONS AND REQUIREMENTS

CEI, formerly known as CEI-ECG (Energy Consulting Group) which was a subsidiary of CEI until the end of 2024 but combined under the name CEI, is a successful Georgia Electric Membership Corporation with five cooperative members. CEI is staffed to provide wholesale power supply and resource scheduling services to meet all of its members' power supply obligations.

CEI's members recognize great value in a wide variety of power supply solutions with success at a level that positions the organization well for member growth. The Vice President will provide leadership and strategic oversight for the planning, analytics, contract administration, supply coordination, risk management, and billing division of the team in strong partnership with the power supply operations division of the team led by a peer Vice President of Commercial Operations.



While historically a hands-on legacy leadership role that requires strong analytical capabilities, CEI is evolving its organizational capabilities and primarily seeks leadership capability within the aforementioned skill set and a proven ability to drive change and evolution within the framework of providing valuable power supply services to its five-member distribution cooperatives.

While Georgia operates primarily within a bilateral electric market, an understanding of wholesale energy markets and a proven ability to drive change and member solutions in a historically static environment is desired. The Vice President will work closely with the

CEO, member-cooperative leadership, industry stakeholders, internal teammates, and partner supply organizations to ensure efficient and cost-effective power supply solutions are the norm for its member-owners. Experience in board engagement is preferred.

This role presents a unique opportunity for a forward-thinking leader to make a significant impact on an evolving organization. Those who are excited by the challenge of driving change and partnering with a great team to optimize power supply in the cooperative environment are encouraged to apply.

Key Responsibilities

Leadership & Change Management

- Serve as an agent for the evolution of the organization's existing and future services to members and driving process improvements and efficiencies to maximize return and minimize member cost.
- Lead and mentor a small but talented team, developing internal capabilities and fostering a culture of accountability and ownership.
- Support the CEO in developing and executing strategic initiatives, including expanding services, optimizing power supply strategies, and improving risk management practices.
- Shift internal team responsibilities and capabilities from legacy methods to provide technical and leadership development for all personnel.
- Continuing improvement of communication processes within the organization and with member cooperatives, ensuring transparency and clarity in reporting and decision-making.

Power Supply Procurement & Risk Management

- Develop and implement robust risk management policies and procedures, including credit and market risk assessments.
- Support the expansion and enhancement of hedging strategies to manage exposure in natural gas and electricity markets, with a focus on financial hedging for gas generation.
- Work with external entities such as Oglethorpe Power and third-party market participants to ensure favorable procurement strategies while maintaining autonomy in decision-making.
- Lead the transition from legacy deterministic modeling methods to more advanced stochastic modeling solutions including Monte Carlo simulations and other risk management tools.

Billing, Forecasting & Market Analysis

- Oversee the organization's billing functions with a goal to ensure 100% accuracy in invoicing and reconciliation.
- Develop and implement automated processes to improve billing and forecasting accuracy, reducing manual inefficiencies.
- Maintain and enhance the organization's 10-year wholesale power forecast, transitioning from outdated Excel models and enhancing a data driven product that supplies critical information for internal personnel and member decision making.
- Work closely with the scheduling desk and commercial operations to ensure market transactions align with operational goals, execution, and member objectives.
- Analyze wholesale power purchase agreements, market transactions, and member load forecasts to optimize supply procurement strategies.

Member/External Relations & Strategy Development/Execution

- Serve as one of the primary liaisons with member cooperative leadership, providing insight and guidance on power supply cost structures and rate impacts.
- Enhance relationships with key industry stakeholders, including the Oglethorpe Power family of companies, regulatory bodies, and supply partners.
- Actively participate in strategic planning discussions with member boards to shape the future direction of CEI and its members' interests.
- Represent the organization in industry forums, regulatory discussions, and cooperative network meetings.

Qualifications & Experience

- **Education:** Bachelor's degree in finance, economics, engineering, business, or a related field required; MBA or relevant advanced degree preferred.
- **Experience:** Minimum of 15 years in power supply planning, energy trading, risk management, or a related field, with at least 5 years in a senior leadership role.
- **Technical Skills:** Strong understanding of bilateral and/or wholesale energy markets, risk management strategies, and financial and power supply modeling. Broad experience with power supply transactions, forecasting, energy hedging, and related reporting and analysis desired.
- **Leadership:** Proven experience leading teams through operational change, implementing process improvements, and fostering professional development.
- **Cooperative Experience:** Prior experience working with or for an electric cooperative is desired but not required. Must have a willingness to learn and embrace cooperative principles.
- **Communication:** Strong verbal and written communication skills, with the ability to translate complex energy market dynamics into actionable insights for internal and external stakeholders to the layman and subject matter expert.

Why Join CEI?

- Opportunity to lead transformative change in a historically rigid organization.
- Competitive salary and benefits.
- Supportive leadership that values strategic growth, operational efficiency, and a member-first approach with an opportunity to serve rural Georgia and true customer-member priorities.
- A collaborative work environment where member cooperatives enable the organization to focus on cost-effective solutions without the profit mentality and related stress of the common power supply procurement for-profit business.
- The chance to work on cutting-edge energy market strategies, including data center integration and advanced hedging techniques.

Work Environment & Expectations

- **Location:** In-office 5 days per week, with flexibility for up to 2 remote days at employer discretion.

CEI (formerly CEI-ECG -<https://ecg-llc.com/>)

Cooperative Energy Incorporated (CEI) is a Georgia Electric Membership Corporation. CEI's members are Central Georgia Electric Membership Corporation, Excelsior Electric Membership Corporation, Snapping Shoals Electric Membership Corporation, Upson Electric Membership Corporation, and Washington Electric Membership Corporation.

CEI is a non-profit electric cooperative owned by its Members, dedicated to providing competitively priced, reliable wholesale power. With a mission to support its Members' strategic goals, CEI focuses on cost-effective energy solutions that enhance efficiency, mitigate market risks, and optimize resource management.

Operating under a low-cost business model with motivations directly aligned with Member cooperatives, CEI's administrative expenses remain minimal, with anticipated costs representing just 0.7% of the Members' total wholesale power costs in 2025. The organization utilizes third-party resources for HR, accounting, and IT services to maximize cost efficiency. By leveraging economies of scale, CEI delivers wholesale power savings to its Members while improving economic dispatch capabilities and market participation.

CEI actively engages in short- and long-term energy transactions, mitigating market illiquidity through strategic purchases and sales among Members. Its robust trading agreements with major Southeast market participants, alongside its \$250 million unsecured credit threshold, allow for flexible procurement of physical and financial natural gas and power.

Collaboration is at the core of CEI's operations, with Board engagement shaping key resources, hedging, and contractual decisions. Its flexible contract structure enables tailored solutions to meet individual and collective Member needs.

A highly skilled and efficient team of energy professionals supports CEI's real-time scheduling, hedging, forecasting, and market transactions and ensuring precise and cost-effective energy dispatch. Through continuous innovation and strategic market positioning, CEI remains committed to delivering low-cost, reliable energy to meet the retail load obligations of all its Members.

CEI seeks to address all of its member challenges in the areas of:

- [Power Supply Planning](#)
- [Retail Pricing and Rate Services](#)
- [Fuel Supply Planning and Development](#)
- [Business Strategy and Financial Structuring](#)
- [Generation and Transmission Restructuring](#)
- [Business Process Services](#)
- [Transmission and Distribution Services](#)
- [Regulatory Analysis and Compliance](#)
- [Power Marketing and Resource Optimization](#)
- [Wholesale Energy Market Services](#)

Web Links - Marietta, Georgia

[Official City Site - City of Marietta](#)

[City of Marietta \(Geohub\)](#)

[Wikipedia](#)

[Explore Georgia](#)

[City-data.com Info on Marietta](#)

RELOCATION & BENEFITS

CEI will cover the customary cost of relocation. CEI also provides a comprehensive benefits program including medical, dental, and vision (HDHP), a Health Savings

Account, 401(k) with 6% matching and Roth IRA tools through NRECA, life and disability insurance, and other common benefits.

CONTACT INFORMATION AND RESUME SUBMITTAL (PDF PREFERRED)

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